

# Power, Love and Empathy for Advocacy

## **An Introduction to Nonviolent Communication**

w/ Louisa Davis, M.Div., Ph.D., CNVC Trainer Candidate Sunday, Mar 23, 2014, 3:15 & 4:15 pm

"Judge not, that ye be not judged." Matthew 7:1-3, Christian Bible (KJV)
"There is a field beyond right and wrong, [left and right???], I will meet you there." —Rumi

**ABOUT NVC** NVC was developed by psychologist-mediator Marshall Rosenberg in the 60s-70s, based on the work of Mahatma Gandhi, Carl Rogers, Martin Luther King, Jr., Paolo Friere, Walter Wink, and other liberative, egalitarian, healing & spiritual traditions.

### **SEVEN BASIC ASSUMPTIONS** (adapted from www.BayNVC.org)

- 1. Needs Consciousness: All human beings have the same basic, deep needs (longings/values/life-energy.) All actions are attempts to meet these same universal needs--even those of folks who attack, challenge or annoy us.
- 2. Interdependence/Compassion are Natural: We are born social--with connection <u>and</u> choice, we want to give. Many needs cannot be met alone, such as for safety, mattering, or belonging.
- 3. Everyone's Needs Matter: When anyone's needs are disregarded, we are all at risk. And everyone's needs can be met with co-operation and creativity. There are enough resources to meet the basic needs of everyone—beware of scarcity thinking. (Which serves what—beyond sustainability?)
- **4. Beyond the Right/Wrong Domination Paradigm**: Instead of the violence of labels and judgments and "Power-Over" systems and roles, we can choose Power-With others, lived as respect, the dignity of choice and connection.
- 5. Beware of Habits of Disconnection (Power-Over) (NB: Activists!): 1) <u>Demands</u> (instead of choices/requests); 2) <u>Diagnosing</u>/judging others (instead of concrete observations/facts we can meet on; 3) <u>Denial</u> of Responsibility with "shoulds" and "have tos" (instead of self-responsibility); 4) <u>Deserving</u> or comparisons (instead of believing we ALL matter).
- **6. Our Feelings/Body Wisdom Help Indicate When Needs are Met or Not**. When our needs are met, we tend to feel relaxed, open, joyous; when needs are not met, we experience fear, anger, impatience, confusion, grief etc. These are powerful guides to connecting to what Life/Spirit is needing/longing for.
- 7. How We Listen May Be More Important than What We Say: We can choose to hear and react to labels, blame, criticism and anger OR hear and support and build on the feelings & life energy/needs that most matter--hence, the power of empathy for advocacy.

#### FOUR NVC SKILLS FOR ADVOCACY (101)

**1. BRIDGE-BUILDING w/HUMAN NEEDS:** Try to empathize/stay connected to the humanizing feelings and universal needs (i.e. core values longings or life-energies) that both we and even our opponents, or "enemies", have and share.

**Exercise#1:** Brainstorm: the world we want is based on what values/needs?

**Worksheet**: Take five minutes to fill out the EAD/Advocacy worksheet—we will demonstrate and then practice/work through the steps with a neighbor.

**Exercise #2:** Pair with a neighbor. "A" share your nightmare of what a legislator might argue tomorrow. Take 30-60 seconds to express that to B. B, take a breath, reflect back generally what you heard A say and guess empathically what A is feeling or needing, what matters most. (NB "wrong" guesses help them find their need too.) Focus on the need. Switch so B shares what would be difficult to hear, and A reflects/guesses the wanting/needs. Shifts?

**2. BRIDGE-BUILDING w/CONCRETE OBSERVATIONS:** Check that your observations are concrete enough to be video-able (inc. stats, historical facts, etc.) so that they are not "loaded" with your evaluations or interpretations—toward common ground. Also include truthful, personal stories geared toward specific pending legislation/actions.

**Exercise #3:** Share one or two observations with neighbor who is on alert for any interpretations/stories that have crept into your objectivity. Adjust toward building common ground. Switch roles.

**3. BRIDGE-BUILDING w/DOABLE REQUESTS:** Make a few doable, timely, positive ("you can't do a don't") requests that move both relationships and work for justice along (avoid demands--we all crave the dignity of choice or vague wishes).

**Exercise #4:** On your own, imagine making a request *for connection*: Ex. "Would you be willing to let me know how what I've said lands with you?"

Then, imagine a request <u>for action</u>: Would you be willing to.... [ex. vote for this legislation or let me know your decision?]

**4. DEPTH-BUILDING w/SELF-RESPONSBILITY/SELF-EMPATHY**: 1) Own your feelings (and judgments/stories) as about <u>your</u> deepest needs/values, <u>not</u> the value of others. 2) Stay self-connected to the positive life energy in your deepest, truest, most authentic feelings and needs. Celebrate your caring!

**Exercise #5:** Take a breath, reconnect to the life energy in the need you MOST want to meet in your advocacy work, where does it live in you? Touch/treasure it.

**HARVEST**: Needs met? Not met, yet? Requests of self/others you might make?

**NEXT STEPS?** For more information: <a href="www.cnvc.org">www.cnvc.org</a> or www.nvctraining.org
Our local DC community/newsletter: <a href="www.CapitalNVC.org">www.CapitalNVC.org</a>

#### EAD 2014 WORKSHEET/USING THE NVC BASICS

- 1. <u>SELF-EMPATHY:</u> Take a moment to "meet"—connect and feel into the power and energy of the need(s) that motivate you to take action.
- 2. <u>IMAGINE</u> a meeting with a legislator (or NRA member?) and a difficult-to-hear statement/question (your worst nightmare) about your issue/position:
- **3.** <u>OBSERVATIONS</u> What concrete positive legislative action do you want to advocate for? What concrete, positive (video-able) statistics, true stories or concerns can you speak of <u>most authentically</u>?
- 3. Get 'em out: THOUGHTS/JUDGMENTS "The Jackal Show"

What thoughts or judgments ("stories") do have about the other person or the situation?

What thoughts or judgments do you have about yourself--your words, actions, choices?

3. <u>FEELINGS/NEEDS</u> (STAR: Stop, Take a Breath and Relax?) Use chart below: <u>Self-empathy:</u> As you consider difficult message/judgments, what feelings come up? What might be other unmet needs that give rise to these feelings? <u>Empathy:</u> Now turn your attention to the other person, the one who spoke/might speak the words that are difficult for you. Make an open-hearted guess:

	Judgments/Blaming (aka the Jackal Show)	Feelings/Needs (aka Giraffe Ears)
Myself (self- emp.)		
Other Person (empathy)		